



MAHLAKO

BALANCING GROWTH

Role specification

We are looking for a candidate to join as an Analyst / Consultant in the rapidly growing Infrastructure Advisory team. This position will be based in Johannesburg, but might involve some short term travel from time to time, and fills an integral role that involves working closely with the rest of the advisory team to execute a wide variety of challenging and exciting engagements related to the planning, development, delivery and operations of major economic and social infrastructure projects.

We are looking for a team member who:

- Is seeking a dynamic role requiring a mix of technical and soft skills;
- Is an analytical and logical thinker with a strong attention to detail;
- Is a strong team player with the ability to adapt to changing requirements or deadlines in support of our client's goals;
- Is highly motivated and energized by participating in projects involving development of critical national infrastructure assets that have a tangible and lasting impact on society;
- Will undertake quantitative and qualitative analysis of financials and documentation to develop and report findings relevant to the client;
- Will manage and execute on multiple assignments with an exceptional standard of performance;
- Will research accounting, tax and financial market information to be used in modelling, scenario analysis and negotiation support;
- Prepares drafts of marketing materials and transaction proposals;
- Prepares drafts of reports and presentations for client meetings;
- Collaborates with other team members in identifying and exploring potential new business opportunities;

Key responsibilities will include:

- Conduct industry specific research and desktop or other forms of feasibility studies on potential strategic projects and produce various forms of reports and/or presentations;
- Undertake feasibility studies and compile feasibility study reports;
- Undertaking quantitative and qualitative analysis of financials and documentation to develop and report findings relevant to the client;
- Research accounting, tax and financial market information to be used in modelling, scenario analysis and negotiation support;
- Develop financial models;
- Consult, lead and manage projects and programmes for clients;
- Source new strategic potential investments and appraise investment proposals as well as coordinating and undertaking due diligence thereof;
- Assist in projects related to corporate and project finance, valuation and transaction support services in industries aligned to company strategic focus;



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- Structure investments and projects and, manage, and negotiation support.
- Draft marketing materials and transaction proposals;
- Draft reports and presentations for client meetings;

To qualify for the role, you must have

- Qualified Chartered Accountant
- Undergraduate and postgraduate degree necessary (B.Comm, B.BSci, B.AccSci, H.DipAcc, PGDipAcc or other related degree)
- Advanced financial modelling skills, ideally with experience and knowledge of VBA in Excel
- Strong spreadsheet skills and computer skills
- Good working knowledge of the Finance and Accounting concepts and principles
- Good working knowledge of key commercial statutes and regulation (Tax, Companies Act).
- Excellent knowledge of financial markets and instruments.
- Strong project management skills and ability to structure work
- Strong written and verbal communication/presentation skills
- Team oriented, collaborative, respectful, positive, flexible style and a strong work ethic

Ideally, you will also have

- 2+ years of relevant work experience, with experience in commercial, financial and strategic analysis related to major infrastructure projects
- Experience and/or knowledge of government policy-making as it relates to infrastructure
- Working knowledge of South African debt financing and capital markets; and/or of global infrastructure and project financing markets
- Understanding of key business drivers of players in the infrastructure sector

The successful candidate for this position will enjoy working with a market leading team in the Infrastructure financing and advisory industry, and work on the redevelopment of South Africa's core infrastructure.